



LIVE WORKSHOP:

Converting Tax Conversations into **Business Growth**







Tax Opps Email Template

Subject: Are You Making The Most of The Insights Within Your Tax Return?

Your tax return is more than just numbers—it's a roadmap to smarter financial decisions.

Every tax return is unique, offering insights into how effectively your financial strategy is working for you. A professional review can uncover opportunities to optimize taxes, investments, and long-term planning.

What Can a Tax Return Review Reveal?

Are your investments tax-efficient?

Your tax return can help us assess whether your investment strategy is aligned with minimizing unnecessary tax exposure.

Are there missed planning opportunities?

We'll look for ways to enhance your tax strategy, including:

- · Tax-efficient retirement savings options
- Charitable giving strategies
- · Capital gains management
- · Roth IRA conversion opportunities
- Tax credit eligibility

Is your retirement withdrawal strategy optimized?

The way you take distributions from your accounts can significantly impact your tax bill. We'll help you evaluate smarter ways to withdraw income.

Are you diversifying your income tax efficiently?

We can help ensure you're balancing taxable, tax-deferred, and tax-free income sources in a way that maximizes efficiency.

What changes might impact your future tax bill?

We can run projections to help you make informed decisions before tax laws or your personal situation change.

If you'd like to schedule a time to review your tax return and explore potential planning opportunities, we'd be happy to meet.



How to Include Messaging About Taxes:
On Your Website





Highlight The Benefits to **Clients** right on Your Website

Benefits Include:

up cash for investments, savings, or personal use.

increasing your contributions without affecting cash flow. **OPTIMIZED INVESTMENTS** Our tax efficient investment strategies are designed to enhance your returns while reducing, deferring, or even eliminating taxation, keeping more of your earnings working for you. **BUSINESS STRUCTURE OPTIMIZATION** We analyze your business structure and advise on the most tax efficient options, whether LLC, S-Corp, or others, helping you achieve maximum tax leverage

comfortable and secure retirement.



FORTRESS

fmg





HOME

ABOUT

OUR SERVICES



Holistiplan

Holistiplan is a tax planning softw





2024 - 2025 Tax Season At-A-Glance

Tax Rates, Contribution Limits, and Other Important Data to help you with your 2024 and 2025 tax planning & submissions.

DOWNLOAD HERE

Source:

https://www.ariseprivatewealth.com/tax-planning-resources



2025 Tax Year IRS Tax & Retirement Contribution Guide



Highlight How the Tech Benefits Clients right on Your Website



Home

Planning Resource

Access Your Accounts

Behavioral Insights

Vlogs

Events

Holistiplan

Intro to Holistiplan

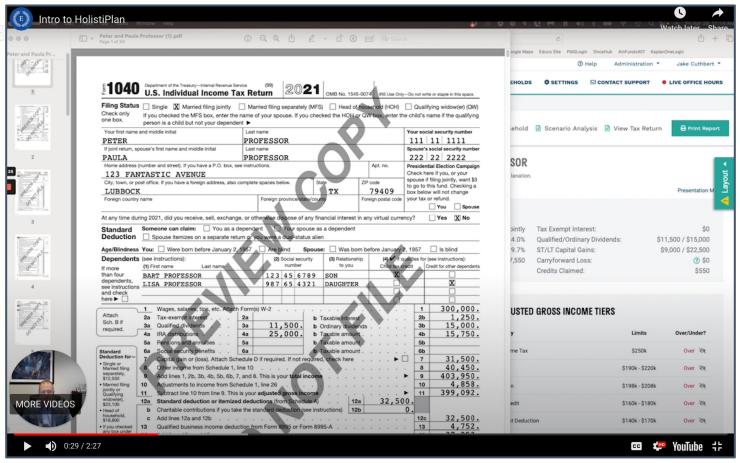
We are very excited to introduce a new service. While we cannot provide tax advice, we have partnered with Holistiplan that will help us better analyze tax returns and generate a concise deliverable, so that we can be more proactive on your behalf!





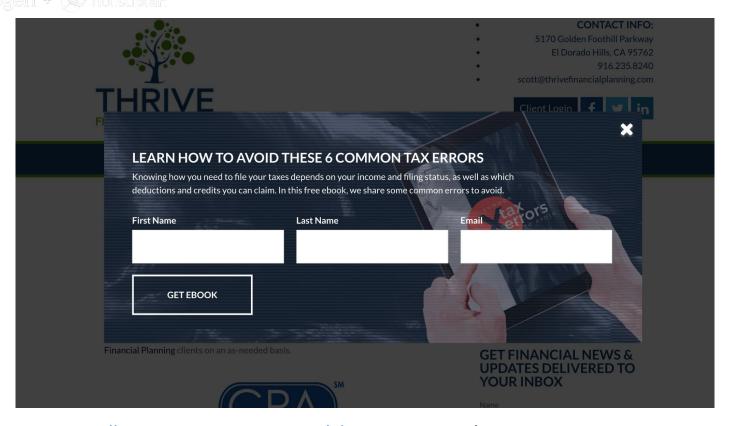
Source: https://www.educoadvgrp.com/holistiplan







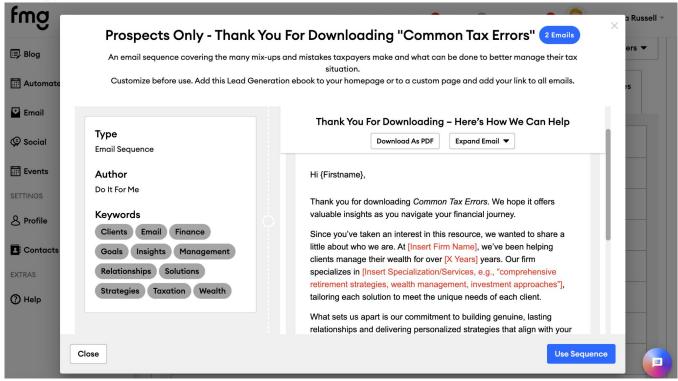
Don't forget to capture leads!





 $Source: \underline{https://www.thrivefinancialplanning.com/p/tax-planning} - Guide/Download\ available\ for\ FMG\ Customers\ to\ add\ to\ your\ website$

iĝi Nitrogen + 🔑 holistiplan





Source: Automated follow-up email generated from FMG when someone downloads "Common Tax Errors"

02

How to Include Messaging About Taxes: In Emails

Let Clients Know You Incorporate Tax Planning with an Email Campaign





Let Prospects Know You Incorporate Tax Planning with an Email Campaign

Subject: Are You Making The Most of The Insights Within Your Tax Return?

Your tax return is more than just numbers—it's a roadmap to smarter financial decisions.

Every tax return is unique, offering insights into how effectively your financial strategy is working for you. A professional review can uncover opportunities to optimize taxes, investments, and long-term planning.

What Can a Tax Return Review Reveal?



Your tax return can help us assess whether your investment strategy is aligned with minimizing unnecessary tax exposure.

Are there missed planning opportunities?

We'll look for ways to enhance your tax strategy, including:

- Tax-efficient retirement savings options
- Charitable giving strategies
- · Capital gains management
- Roth IRA conversion opportunities
- Tax credit eligibility

Is your retirement withdrawal strategy optimized?

The way you take distributions from your accounts can significantly impact your tax bill. We'll help you evaluate smarter ways to withdraw income.

Are you diversifying your income tax efficiently?

We can help ensure you're balancing taxable, tax-deferred, and tax-free income sources in a way that maximizes efficiency.

What changes might impact your future tax bill?

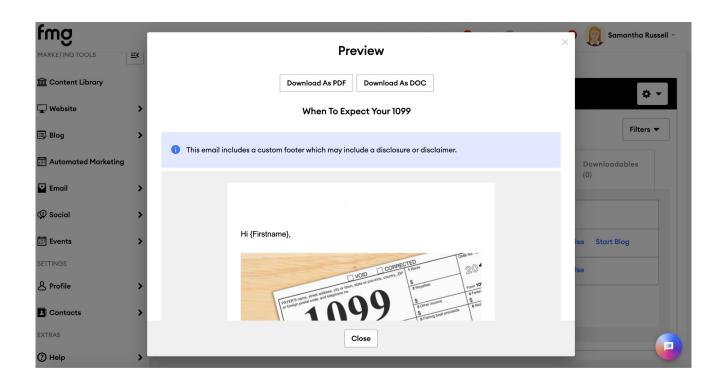
We can run projections to help you make informed decisions before tax laws or your personal situation change.

If you'd like to schedule a time to review your tax return and explore potential planning opportunities, we'd be happy to meet.



Source: FMG "Do It For Me" Email in Content Library

One of The most popular emails This year!

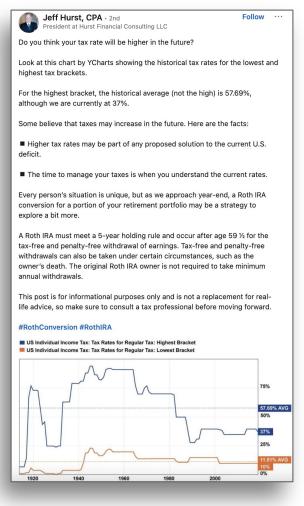




03

How to Include Messaging About Taxes: On Social Media









550 followers

+ Follow ···

How to File Taxes the First Year After Divorce

Tax filing after divorce requires understanding new filing statuses, exemptions, child deductions, alimony, property settlements, etc. Here are the steps to help navigate filing taxes the first year after divorce.

Read Here: https://lnkd.in/gGK4J9eq

#ArisePW #SouthBay #PalosVerdes #FinancialAdvisor #FinancialPlanner #Divorce #Taxes



Source:

https://www.ariseprivatewealth.com/tax-planning-resources





There are 3 big ways to "Pay Less Tax on #Investment Gains"

Here's the first of the three.

Tax Loss Harvesting

If it is done correctly, you can

- reduce your highly taxed ordinary income,
- increase your after-tax returns in those taxable accounts and
- -stay invested the whole time.

#taxes #investing





Dave Zoller • 1st

Tax Reduction Consultant for Biz Owners | Retirement Advisor | CERTIFIE... 4mo • 🚳

"CAN I DEDUCT GOLFING [LE I DISCUSS BUSINESS?"

The temperature was in the 40s and 50s a few days this past week in the Chicago area.

That means people were out on the golf course.

And some of them wanted to know what they can write off on their taxes.

Here's a short video on what you can and cannot deduct.

In the comments, tag a golfing buddy you can discuss business with while you're out on the course.

#golf #davezoller #taxes

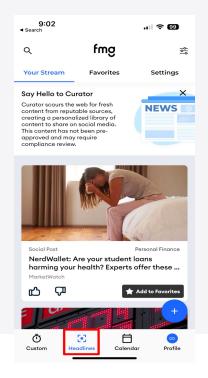


46 - 41 Comments - 1,728 Views

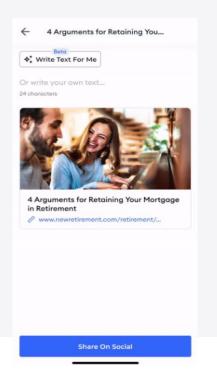
Source: <u>Dave Zoller on Linkedin</u>

Al Generated Captions in FMG Mobile App!

 Browse and Choose Your Content



- 2. Add Your Caption
 - Write Your Own Text
 - Write Text For Me

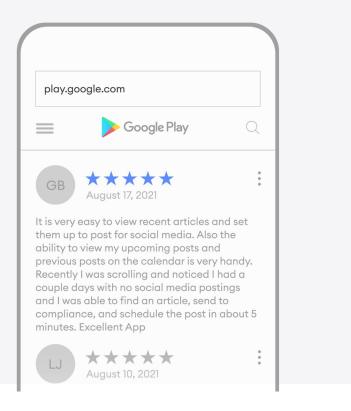




Download the FMG App:









How to Include Messaging About Taxes: Via Events

Events: Generate leads (Use LinkedIn!)

Over last 18-24 months:

- 1,000 people registered
- 40% attended
- 8-10% reached out

Results:

- Generated 9 new client households
- \$11 Million AUM
- \$12,000 ad spend

First webinar ONLY had 10 people on it!



Tuesday, April 4, 2023 @ 12pm PT



5 Hidden Tax Strategies for **Microsoft** Employees



Presented by

Isaac Presley, CFA®

CEO, Cordant Wealth

- · How to take advantage of recent tax changes
- 5 hidden strategies to help reduce your tax bill
- How to avoid common tax planning mistakes

Event ended

5 Hidden Tax Strategies for Microsoft Employees

Event by Cordant Wealth Partners

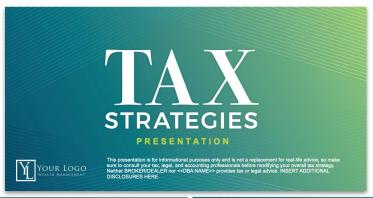
- Tue, Apr 4, 2023, 3:00 PM 3:45 PM (your local time)
- Online
- Event link · https://us02web.zoom.us/webinar/register/WN_q30w2r0EQrWTigJFCdwKiA
- Isaac Presley and 136 other attendees



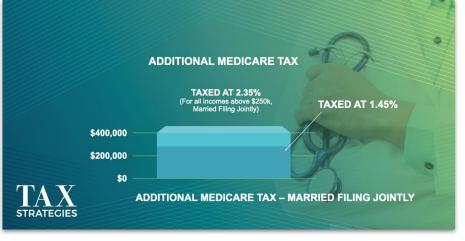




FMG Creates Webinar Slides & Assets For You







Tax Planning & Retirement: Claiming Medicare

the filing

65th birthday

Can I wait to file?

result in late enrollment penalties, which can be costly and last for a very long time. That's why it's usually better begin the process of filing for Medicare as soon as you're eligible. The possible exception is if you continue to receive health insurance through an employer, though if that applies to you, we should examine your health insurance

What is Medicare?

Medicare is broken out into a handful of parts, some of which are optional:

Part A

Generally free to most |
 people

Part B

- Monthly premium, paid out of pocket or withheld from
- Part D

Medigap

- · Covers elements that Part B Monthly premium, paid out of pocket or withheld from
 - (e.g., Plan A- Plan J)

 Differ in terms of coverage
- Social Security benefits Optional: should be reviewed annually



What Happened to Part C?

Medicare and instead use Medicare

traditional Medicare can be complicated and should be

(Parts A and B) at Medicare.gov. We can talk about your

Tax Planning & Retirement: **Required Minimum** Distributions

Contributions typically pre-tax

Withdrawals typically taxed as ordinary income at the expayer's marginal rat

of traditional Individual Retirement Accounts (IRAs) and 401ks is their

One benefit

Advisor Cheat Sheet: RMDs

The amount of the RMD is arrived at by dividing the account balance as of December 31st in the year before the distribution by a number in an IRS-provided table (the "divisor") that's associated with how old the account owner will be in the year. of the distribution. Most people will use the Uniform Lifetime Table, as shown here, to determine their divisor.

For example, an individual who turns 76 in the current year and had a prior-year IRA balance of \$500,000 would have an RMD of \$21,097 (\$500,000/23,7 = \$21,097)

Age of Retiree	Divisor	Age of Retiree	Divisor
73	26.5	97	7.8

Tax De

with th

Folks

take a

IRAs th

0000

0000

Growth

Holistiplan Marketing Toolkit

80075

How much is my RMD going to be?

account balance as of December 31st in the year before the distribution by a number in

What if I Don't Take My RMD?

withdrawn but failed to. The SECURE 2.0 Act reduced the penalty to 25% starting in 2023, which can be further reduced to 10% if the account owner withdraws the necessary amount and submits an amended tax return in a timely fashion.

87	14.4	m	3.4
88	13.7	112	3.3
89	12.9	113	3.1
90	12.2	114	3.0
91	11.5	115	2.9
92	10.8	116	2.8
93	10.1	117	2.7
94	9.5	118	2.5
95	8.9	119	2.3
96	8.4	120+	2.0

ndividuals with multiple IRAs can aggregate their RMDs, meaning that the RMD can be satisfied through a combination of withdrawals across all IRAs. The same is not true for multiple 401k accounts; with 40lks. the RMD for a specific account must be satisfied from that account alone.

WHY TAX PLANNING **MATTERS**

Our firm offers annual tax planning as part of our comprehensive financial planning service. While often overlooked, robust tax planning is one of the most valuable pieces of a complete financial plan. and we are excited to offer it to you.



WHAT IS TAX PLANNING?



Tax planning refers to our review of your tax return to identify potential planning opportunities - both now and in the future - to keep your lifetime tax liability as low as possible.

WHY IS TAX PLANNING IMPORTANT?

Taxes touch every part of your financial life. Your tax return is a financial finaerprint; it's completely unique to you, complete with valuable clues and information, all of which is buried in dozens of pages and hundreds of numbers. Understanding your return equips us to have more valuable and actionable

conversations with you.

WHO IS TAX PI ANNING FOR?



WHAT KIND OF **OPPORTUNITIES** MIGHT BE **IDENTIFIED?**

We will evaluate topics like tax efficient retirement vehicles, charitable giving strategies, realizing capital gains, Roth IRA conversions, tax credit eligibility, and more. We can run projections to see how potential changes may impact your upcoming tax liability.

WHAT DO WE **NEED FROM YOU?**

An electronic PDF copy of your most recent tax return. That's it!



"What is Tax Planning" Email Template

Subject:

Turn Taxes Into A Financial Planning Opportunity!

Body:

We hope you're doing well! Today we want to share about a topic that has become very important to our office: income taxes. While we understand that taxes may not be the most exciting topic, they do present a fantastic opportunity for us to reassess and refine your overall financial strategy. By incorporating your tax situation into our overall approach, we can work together to help manage your tax liability. Some of the ways we leverage your tax returns in our overall process include the following:

- Tax-Efficient Portfolio Management: A thorough understanding of your tax situation puts me in a better position to understand your overall personal finances.
 That can allow us to discuss different approaches, which may lead to a more taxefficient investment strategy.
- Retirement Optimization: Comprehensive knowledge of your tax situation allows me to better understand the role each of your retirement accounts plays in your overall financial strategy.
- Tax-Sensitive Withdrawal Strategies: Taxes are one factor to consider when withdrawing money from your accounts during retirement. I can show you illustrations so you can better visualize why tax management is a critical factor when making withdrawal decisions.
- Coordination of Tax Strategies with Your CPA: Having a clear understanding of your tax situation allows me to collaborate effectively with your certified public accountant (CPA). A well-structured financial strategy should take into account your tax situation as well as a variety of other factors.
- Ongoing Tax Management: Tax laws and regulations are constantly changing. By reviewing your tax returns periodically, I can show you potential adjustments in your financial strategy that may help address new laws and regulation.

Whether you filed in April or have an extension, at your convenience, upon completion of your returns, please call our office to arrange a time to review your tax returns together. Alternatively, we can provide you access to our secure portal, where you can safely upload your documents. Please remember not to email your tax returns directly.

Thank you for the trust you've placed in our team. We remain dedicated to helping you pursue your family's financial goals and are honored to be part of your journey.



Follow Up Email Template

Tax Return Review Follow-Up Email Template

Subject: Thank you for submitting your [YEAR] tax return!

Body:

[CLIENT(S) NAME]

Thank you for submitting your tax return documents! Reviewing your tax return will enable us to better determine what tax strategies are best for you and your family in the years to come.

We would now like to schedule some time with you to discuss both what we saw after reviewing your tax return and what strategies may be available this year and beyond. Please use the link below to book some time with us!

[INSERT CALENDLY, ETC. LINK HERE]

To help prepare you for this meeting, here are some things to think about and discuss with your family ahead of time: [ADD OR REMOVE ANY OF THESE TO FIT YOUR CLIENT'S NEEDS]

- Do you or your spouse plan to have any career changes in the coming year that would result in significant changes in amount or type of salary?
- . Do you plan to buy, sell, or renovate a home?
- · Are any of your children headed off to college?
- Do you have any outside accounts not currently under our management that we need to consider for tax planning purposes?
- . Do you plan to make charitable contributions similar to what you made last year?
- . Do you have any other questions about your taxes that you would like to discuss?

Thank you again for this opportunity to reassess and refine your overall financial strategy. We can also share our tax planning strategies with [INSERT TAX PREPAREN] so they can weigh in and are aware of the strategies implemented ahead of next filing season.

We're looking forward to meeting with you and discussing our findings in detail.



Marketing Can Feel Hard

Hopefully this makes it a bit easier!

Questions?
Want to learn more about FMG or Holistiplan?

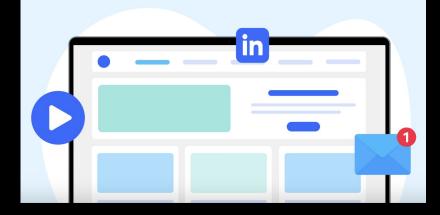
Email: marketing@fmqsuite.com

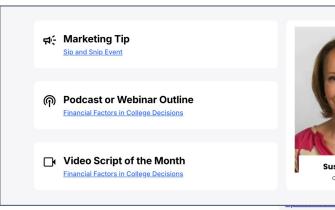
or info@holistiplan.com

fmg

2025 Marketing Guide

for Financial Advisors







for Families in the Final Stretch

"Do It For Me" Marketing Program

Emails

April 2: Spring Into Financial Wellness: Key Steps for Financial Literacy Month - Clients and Prospects	>
<u>April 2: Financial Literacy Month: Supporting Our Mutual Clients'</u> <u>Financial Wellness - COIs</u>	>
<u>April 17: From College Acceptances to Affordability: Insights for Families in the Final Stretch - Clients and Prospects</u>	>
April 17: From College Acceptances to Affordability: Considerations for Families in the Final Stretch - COls	>

FMG Automation

Monthly Market Insights – Social Post and Email: Around the 7th of Each Month

Video of the Month – Email Only: Third Week of Each Month

Social Posts

April 2025 DIFM General Social Sequence

April 7: 30th Anniversary of National Public Health Week	>
April 22: Earth Day	>
April 23: Administrative Professionals Day	>

April 2025 DIFM Financial Social Sequence

April 3: Spring Into Financial Wellness: Actionable Steps for Financial Literacy Month	>
April 5: Beef Up Your Password Security On 3 Key Accounts	>
April 9: Here's How Much Money Americans Think They Need to Be Rich	>
April 11: How To Launch A Successful Business In Retirement	>
April 15: What Tax Docs To Keep—And What To Shred	>
April 18: From College Acceptances to Affordability: Advice for Families in the Final Stretch	>
April 29: Do This For A Happy Retirement	>



Book Your 20-Minute Consultation

What to expect:

We'll begin by listening to your goals and challenges, then provide tailored recommendations on how to best leverage the FMG platform to help you achieve them.





Provide Tailored Recommendations

If you're a current FMG customer with a product-specific question, please visit the Support Page.

English	>
---------	---

