# fmg

The Top 10 Marketing **Questions** Advisors

> Are Asking-**Answered**





2. How do I clearly articulate my value so prospects see how I'm different from the firm down the street?



2. Which social platforms actually drive client conversions, and how often should I post to see results?



3. If I only have two hours a week, what's the most efficient marketing I can do?



4. What kind of educational content attracts real leads, and how can I repurpose it faster (and stay compliant)?



5. Can AI really help me save time on marketing—and what's safe to use in a compliance-first environment?



6. Where do I start if I want to build a marketing funnel that leads to booked meetings, not dead ends?



7. What mix of events—live, virtual, webinars, or podcasts—delivers the best ROI?



8. How should I present my fees in a way that builds trust and converts prospects who are fee-sensitive?



9. Do I really need a formal marketing plan—and what does one even look like?



10. How can I involve my CSA or junior team member in marketing without taking time away from client work?

Want to learn more?

Book a 20-minute consult →

**Questions?** Marketing@fmgsuite.com

